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| Hemant Jadhav  Flat No- B1 802 Runwall seagull apartment, Handewadi road. Hadapsar  +918788303564  **hemantjadhav05159@gmail.com**  [**https://www.linkedin.com/in/hemant-jadhav-482856139**](https://www.linkedin.com/in/hemant-jadhav-482856139) |
| Looking to join a multinational company where I can utilize my sales skills gained from years of experience as Sales representative. |

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| **Dec 2014 – Sept 2015**  **Customer support representative, Justdial**   * Sign up paid customers. * Confirm E-commerce orders. * Sign up clients with the special orders. | | |
| **14 Dec 2015 – 30 Dec 2016**  **Tech support engeeneer, Aress software solutions.**   * The job includes the installation and maintenance of CRE (Cash register express) and RPE (Restaurant pro express). * Installation SQL server and configuring all the peripheral components, Hardware and drivers. * Installation of PC America mobile computer application. * Testing the database connection after application installation.   **June 2017 – Sep 2018**  **Senior practioner, Concentrix daksh pvt. ltd.**   * The job includes handling Amazon customers. * Have worked with multiple line of business in Concentrix. * Handled the cx on chat, E-mail and voice. * Was a part of the pilot process set up team. * Conducted pre shift and post shift huddle to improve team performance. * Responsibility to handle the client commits in absence of assistance manager.   **02 OCT 2018 – Still working**  **Senior Business devlopment executive, Sumasoft pvt.ltd**   * Cient acquisition. * Pitch the services of Sumasoft. * Arranging Telecon sessions with business head and technical head. * Conducting demo sessions. * Understanding client's equirments. * Signing non disclosure agreements. * Arranging resources as per client's requirment. * Make them understand what client is looking for. * Creating Invoices for montly work. * Follow up for pending payments. | | |
| **Educational Details:**   * **bAchlor degree in Bsc Botony 2012.Hpt ryk college, nashik. Pune university.** * **12th from gokhale education socity’s Hal college of science and commerce, ozar township.** * **10th from Madhavrao boraste mahavidyalay, ozar mig** | | |
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| * Flexible/Versatile * Honest * Enthusiastic/Passionate/Driven | * Respectful * Confident |

* Led U19 college team at CK Naidu trophy (Cricket).
* Represented to school in interstate debate competition.
* Certified by Aress software solution as the best temp. trainer.
* Got plenty of client appreciation while working with Concentrix.